

ARTICULATION AGREEMENT

BETWEEN

CAPE COD COMMUNITY COLLEGE

**Business Transfer
Associate in Science**

and

UNIVERSITY OF MASSACHUSETTS LOWELL

Manning School of Business

Business Administration

Bachelor of Science

Concentrations in Accounting, Entrepreneurship, Finance, Management,
Marketing, Management Information Systems,
Supply Chain & Operations Management, and International Business

Spring 2014

This articulation agreement has been established between Cape Cod Community College's Business Transfer Associate of Science program and the University of Massachusetts Lowell, Manning School of Business, Business Administration Bachelor of Science degree (concentrations in Accounting, Entrepreneurship, Finance, Management, Marketing, Management Information Systems, Supply Chain & Operations Management, and International Business). This agreement was developed with the intent of facilitating the transfer process from Cape Cod Community College to the University of Massachusetts Lowell, and will serve as a guideline for those who desire to transfer into the Business Administration program at the University of Massachusetts Lowell.

Students completing the Business Transfer Associate of Science program at Cape Cod Community College, in accordance with the minimum standards as set by the Manning School of Business at the University of Massachusetts Lowell, will be admitted to that department at the University of Massachusetts Lowell as juniors. Students who do not meet the aforementioned minimum standards will be considered for admission to the University of Massachusetts Lowell on a case-by-case basis.

OBJECTIVES:

1. To encourage the transfer of qualified students from Cape Cod Community College to the University of Massachusetts Lowell.
2. To award academic credit for courses completed at Cape Cod Community College that meet the terms of the Business Transfer Associate Degree as stated in this agreement for application toward the requirements for the Business Administration Bachelor of Science degree at the University of Massachusetts Lowell.
3. To provide effective and concise guidelines for students seeking to transfer to the University of Massachusetts Lowell. Students will have accurate and clear information regarding the transfer of their coursework and credits toward the Business Administration Bachelor of Science degree at the University of Massachusetts Lowell.

TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

1. The University of Massachusetts Lowell guarantees the acceptance of students who completed the Business Transfer Associate Degree program at Cape Cod Community College with an overall GPA of 2.5 or better to the Business Administration Bachelor of Science degree.
2. The University of Massachusetts Lowell guarantees the transfer of credit as stipulated in the attached Program of Studies. This agreement assumes the completion of the Associate Degree and completion of the courses listed on the attached Program of Studies. The University of Massachusetts Lowell may require that 50% of the major is completed in residence; a minimum total of 120 credits must be completed to earn a Bachelor of Science in Business Administration (60 credits); however, students are encouraged to contact the transfer advisor at the University of Massachusetts Lowell for approval.
3. Cape Cod Community College transfer students will be subject to all general education requirements of the University of Massachusetts Lowell as set forth in the University of Massachusetts Lowell catalog. Students meeting the requirement of the *Mass Transfer* block will be exempt from University general education requirements, but will be required to meet and specific Manning School of Business general education requirements.

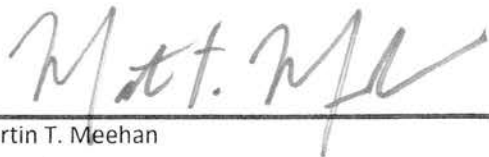
4. This document is based upon the evaluation of course descriptions presented to the University of Massachusetts Lowell. Courses listed in this agreement will transfer to the University of Massachusetts Lowell provided the requirements of the *Mass Transfer* program have been met.

This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Cape Cod Community College's Business Transfer Associate Degree program within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, without notice, if curriculum requirements change at either institution. Students admitted to the Cape Cod Community College's Business Transfer Associate Degree program prior to such notification shall be admitted to the University of Massachusetts Lowell on the basis of this agreement.

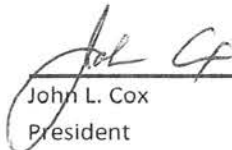
SIGNATURES

University of Massachusetts Lowell

Cape Cod Community College



Martin T. Meehan
Chancellor



John L. Cox
President



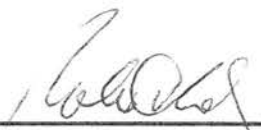
Ahmed Abdelal, Ph.D.
Provost



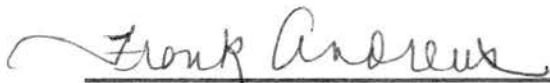
Susan Miller
Vice President of Academic and Student Affairs




Kathryn Carter, Ph.D.
Dean, Manning School of Business



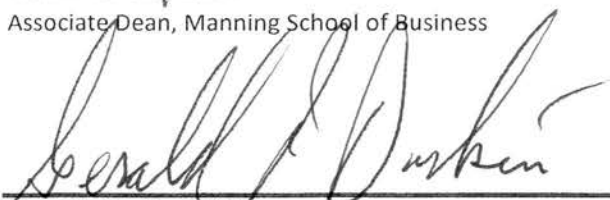
Robert Cody
Dean of Science, Technology, Math, & Business



Frank Andrews, Ed.D.
Associate Dean, Manning School of Business



Gail Guarino
Business Department Chair



Gerald J. Durkin, M.Ed.
Associate Dean, Enrollment
Director of Transfer Admissions

4/5/14

Date

Transfer Articulation Agreement
 Cape Cod Community College
 Business Transfer, Associate in Science
 Transferring into
 University of Massachusetts Lowell
 Manning School of Business
 Business Administration, Bachelor of Science
 Concentrations in Accounting, Entrepreneurship, Finance, Management,
 Marketing, Management Information Systems,
 Supply Chain & Operations Management, and International Business

- NOTES:
- A minimum 2.3 cumulative GPA is required for admission to this major
 - A student graduating from CCCC with a 3.0gpa or higher is eligible for 100% off of tuition
 - A maximum of 75 credits will be accepted in transfer
 - A maximum of 5 Free Electives can be applied to the Business Administration Bachelor of Science degree
 - Courses will be transferrable per the guidelines of *Mass Transfer*, except where indicated. For additional information, refer to the UMass Lowell Transfer Dictionary.

Cape Cod Community College Business Transfer Agreement Requirements			University of Massachusetts Lowell Course Equivalencies		
COURSE #	TITLE	CR.	COURSE #	TITLE	CR.
ENL101	English Composition I	3	42.101	College Writing I	3
ENL102	English Composition II	3	42.102	College Writing II	3
BUS100	Intro to Business	3	66.199	MGMT 100 Elective	3
MAT180	Business Calculus I	3	92.121	MGMT Pre-Calculus	3
COM103	Human Communication	3	42.222	Oral Communication	3
ACC201	Financial Accounting	3	60.201	Accounting/Financial	3
GIT110	Microcomputer App Software	3	63.301	Business Information Systems	3
ECO117	Principles of Macroeconomics	3	49.202	Economics II	3
ACC202	Managerial Accounting	3	60.202	Accounting/Managerial	3
BUS120	Business Law I	3	41.299	Legal Studies 200 Level	3
PSY101	General Psychology	3	47.101	Into to Psychology	3
ECO118	Principles of Microeconomics	3	49.201	Economics I	3
BUS201	Business Finance	3	60.299	MGMT 200 Level	3
BUS214	Management	3	60.299	MGMT 200 Level	3
MKT100	Marketing	3	62.201	Marketing Principles	3
BIT 112	Information Technology Foundations	3	90.160	Intro Info Systems	3
	Humanities & Fine Arts	3		Humanities, Fine & Performing Arts	3
	Humanities & Fine Arts	3		Humanities, Fine & Performing Arts	3
	Natural or Physical Science	4		Science Elective	4
	Natural or Physical Science	4		Science Elective	4
	TOTAL CREDITS	62		TOTAL CREDITS	62